

# 2022-23 ANNUAL REPORT



Junior  
Achievement<sup>™</sup>  
of Southern Colorado

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# WELCOME

Dear Friends and Supporters,

As we reflect on the past year, it is with great pleasure and pride that we share with you the remarkable achievements of Junior Achievement of Southern Colorado. With your steadfast support and unwavering commitment, we have achieved significant milestones that have propelled our organization forward in fulfilling our mission of empowering young people to own their economic success.

We are thrilled to report that together we've experienced unprecedented growth in our impact on students, engagement of volunteers, and financial investments. These achievements are a testament to the dedication and hard work of our entire team, as well as the generosity and support of our partners, volunteers, and investors.

**Student Impact:** Through our innovative programs and initiatives, we have reached more students than ever before. Our programs have empowered thousands of young people across Southern Colorado to develop critical financial literacy, entrepreneurship, and work-readiness skills that will serve them well throughout their lives. The feedback we have received from students, educators, and parents reaffirms the transformative impact of our programs in preparing the next generation for success in an increasingly complex and competitive world.

**Volunteer Engagement:** Our volunteer base has grown substantially, with passionate individuals from diverse backgrounds stepping forward to share their expertise and mentorship with young people in our community. Their commitment to empowering students with the knowledge and skills they need to achieve their dreams has been truly inspiring. We are deeply grateful for their time, energy, and dedication to students across Greater Colorado.

**Financial Investment:** We are pleased to report that our financial investments have enabled us to expand our reach and deepen our impact across Greater Colorado. With the support of our generous donors and partners, we have been able to invest in new programs, resources, and initiatives that are driving positive change in the lives of young people in our community.

As we look to the future, we are filled with excitement and optimism for the opportunities ahead. Together, with the continued support of our partners, volunteers, and investors, we are confident that we can build on our momentum and continue to make a meaningful difference in the lives of young people across Southern Colorado.

On behalf of everyone at Junior Achievement of Southern Colorado, we want to express our deepest gratitude to our partners, volunteers, and investors for their unwavering support and commitment to our mission. Your belief in the power of education and opportunity is transforming lives and shaping futures in our community and beyond.

Together, we are empowering the next generation of leaders, innovators, and change-makers.

With warmest regards,

**Anji Roe Wood & Becky Fuller**

President and CEO Junior Achievement of Southern Colorado  
Chair, Board of Directors



# PRESTIGIOUS KARL FLEMKE PIONEER ACHIEVEMENT AWARD

Anji Roe Wood, president of Junior Achievement of Southern Colorado, was awarded the esteemed Karl Flemke Pioneer Achievement Award for 2023. This highly prestigious accolade is presented to first-time JA presidents who have demonstrated exceptional contributions and accomplishments within the organization. The award ceremony took place during the Junior Achievement USA® National Leadership Conference held in Louisville, Kentucky, on July 24 to 27, 2023. Wood was selected out of five other exceptional finalists for this coveted national recognition.

Under the exceptional leadership of Wood, JA of Southern Colorado has experienced significant growth in program reach, philanthropic impact and partnership development over the last four years. Through innovative strategies, intentional regional collaboration spanning over 2/3 of the state, and unwavering dedication, Wood has led JA of Southern Colorado to unparalleled success, including the launch of the region's first Karl & Mary Flemke JA Finance Park mobile program. This unique program delivery method that's truly mobile offers the critical financial literacy curriculum available to students across the Greater Colorado region without barriers of fees or out-of-district transportation costs.

Jack E. Kosakowski, president and CEO of Junior Achievement USA, said, "We are thrilled to honor Anji with this well-deserved award, as her remarkable accomplishments serve as an inspiring example for all emerging JA executives. At Junior Achievement, our mission is to empower students in bridging the gap between classroom knowledge and real-world application. Anji's exceptional achievements embody the spirit of our organization, and we are proud to recognize her significant contributions."

The Karl Flemke Pioneer Achievement Award pays tribute to the late Karl Flemke, who served as the president of Junior Achievement Inc. from 1982 until his untimely passing in 1994.



## ABOUT JA

We are the nation's largest organization dedicated to giving young people the knowledge and skills they need to own their economic success, plan for their futures, and make smart academic and economic choices.

Junior Achievement's programs-in the core content areas of work readiness, entrepreneurship and financial literacy-ignite the spark in young people to experience and realize the opportunities and realities of work and life in the 21st century.



## A BRIEF HISTORY

Junior Achievement was founded in 1919 by Theodore Vail, president of American Telephone & Telegraph; Horace Moses, president of Strathmore Paper Co.; and Senator Murray Crane of Massachusetts. Its first program, JA Company Program®, was offered to high school students on an after-school basis. In 1975, the organization entered the classroom with the introduction of Project Business for the middle grades. Since then, Junior Achievement has expanded its activities and broadened its scope to include in-school and after-school students.

## PURPOSE

To inspire and prepare young people to succeed in a global economy.

## VALUES

- Belief in the boundless potential of young people
- Approach our work with passion, honesty, integrity, and excellence
- Seek out diverse backgrounds, perspectives, and talents in our staff and volunteers, and boards to reflect the geographies and communities we serve
- Teach principled, market-based economics and entrepreneurship that build a more sustainable world
- Nurture the power of partnership and collaboration
- Advocate for hands-on learning

## JA STAFF



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**Leinin Schuerr**  
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## 2022-23 PROGRAM IMPACT

Junior Achievement's unique delivery system provides the training, materials, and support necessary to bolster the chances for student success. The impact is measurable, too. Students who participate in Junior Achievement programs demonstrate a significant understanding of economics and business concepts. We invite you to take a closer look at our programs!

**15,910**  
STUDENTS

**108**  
SCHOOLS

**627**  
VOLUNTEERS

**90,782**  
HOURS OF  
INSTRUCTION

**30**  
SCHOOL  
DISTRICTS

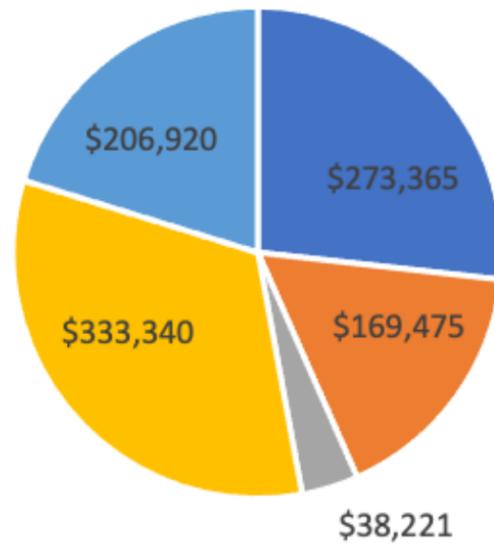


[Learn More About Our Programs](#)

## FINANCIAL STATEMENTS

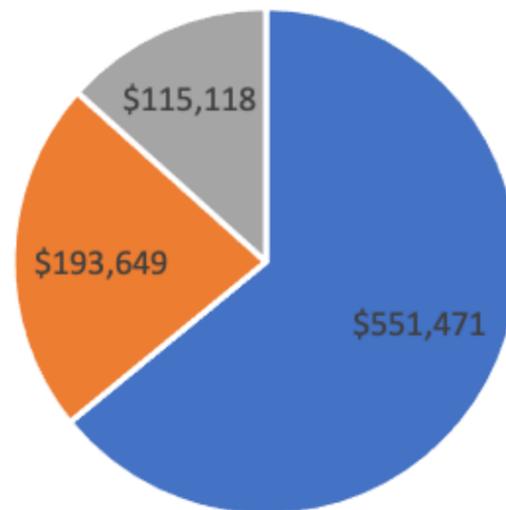
Junior Achievement of Southern Colorado consistently receives high grades for accountability and transparency.

### REVENUE 22-23



■ Corporations & Community ■ Events ■ Interest & Investments ■ Legacy Gift ■ Grants

### EXPENSES 22-23



■ Program ■ Fundraising ■ Administrative

## 2022-2023 MILESTONES

The past year was a momentous one for Junior Achievement. Not only was JA able to go back to in-person delivery of learning experiences, but several significant events also happened that helped illustrate the impact of Junior Achievement. These included:

### RECORD SUPPORT

Junior Achievement received the largest gift by a single donor in its 103-year-history when philanthropist MacKenzie Scott donated \$38.8 million to Junior Achievement USA and JA operations in 26 communities across the country. While our region was not a direct beneficiary of this powerful gift, we are thrilled that Junior Achievement USA received 10 Million dollars that will benefit offices like ours with enhanced and dynamic instructor support. This unrestricted support is being used to make JA learning experiences more accessible to young people in underserved communities and to build organizational capacity to have an even greater impact with help from other partners.

### GLOBAL RECOGNITION

In early 2022, JA Worldwide, the organization representing Junior Achievement globally, was nominated for the Nobel Peace Prize. It's difficult to have peace without prosperity, and JA's programs in 115 countries around the world help ensure young people have the tools, knowledge, and support they need to help achieve prosperity for themselves, their families, and their communities. JA was also recognized for its innovative approach to learning by publisher Fast Company, learning technology group LearnX Live!, and research firm Brandon Hall Group.

### REVITALIZATION

Junior Achievement got a new look in 2022, with the first update to the brand since the 1980s. Based on input from JA stakeholders from around the world, JA Worldwide initiated an effort to modernize the brand to reflect Junior Achievement's role as a partner in education, impacting millions of young people globally. The rebranding included changing the logo, color palette, and overall style. The first phase of the rebranding started in 2022 with the goal of completing the rebrand by 2026.

## NIK ROBINETTE, JA SOCO BOARD MEMBER

JA makes a difference in the lives of our future. Going through it as a student I remember the first experience of having a job and being on an assembly line. I remember the importance of taking pride in what you do and doing a good job. I would not have had this experience in elementary school without this type of program. It provided me skills for the workplace I use 30 years later.”



Nik Robinette, SOCO Board Member

“JA MAKES A DIFFERENCE IN THE LIVES OF OUR FUTURE!”

## DONOR LISTING

Junior Achievement could not prepare young people to succeed in a global economy or empower young people to own their economic success without our investors. Every single dollar makes a difference and all donations to JA SoCo help to continually evolve JA’s enriching programs locally. The corporations, foundations, and individuals listed here have provided Junior Achievement of Southern Colorado with funding in 2022-2023.

### CORPORATE AND FOUNDATION

#### \$50,000+

Pikes Peak United Way  
Russell B. Gray Jr. Trust

#### \$10,000+

Alpine Bank  
American Furniture Warehouse  
Battelle Foundation  
Colorado Housing and Finance Authority  
CSAA Insurance Group  
FedEx  
Junior Achievement USA  
Schmidt Construction Company  
Space Foundation  
State Farm Insurance  
T. Rowe Price Foundation, INC.  
US Bank Foundation  
USAA  
Woodford Manufacturing  
Xcel Energy Foundation

#### \$5,000 - \$9,999

City of Glenwood Springs  
Colorado Springs Utilities  
El Pomar Foundation  
GE Johnson  
John Duncan Trust  
Packaging Express, Inc.  
Pitkin County  
United Way  
USI Insurance Services, LLC

#### \$2,500 - \$4,999

AT&T  
City of Aspen  
First Interstate Bank  
Garfield County

Garfield County Board Of County Commissioners  
Independent Financial  
Pepsi Co  
Snowmass Village Rotary Club Charitable Foundation  
US Bank  
Wells Fargo & Company  
Xcel Energy  
Xcel Energy - Comanche Plant

#### \$1,000 - \$2,499

AmPro Inspections  
ANB Bank (Attention: Lisa Mills)  
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Pet Pantry & Dog Wash  
Raytheon Technologies  
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The Greater CO Springs Chamber & EDC  
The Spidell Foundation  
Town of Basalt  
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Wells & West General Contractors, Inc

## CORPORATE AND FOUNDATION

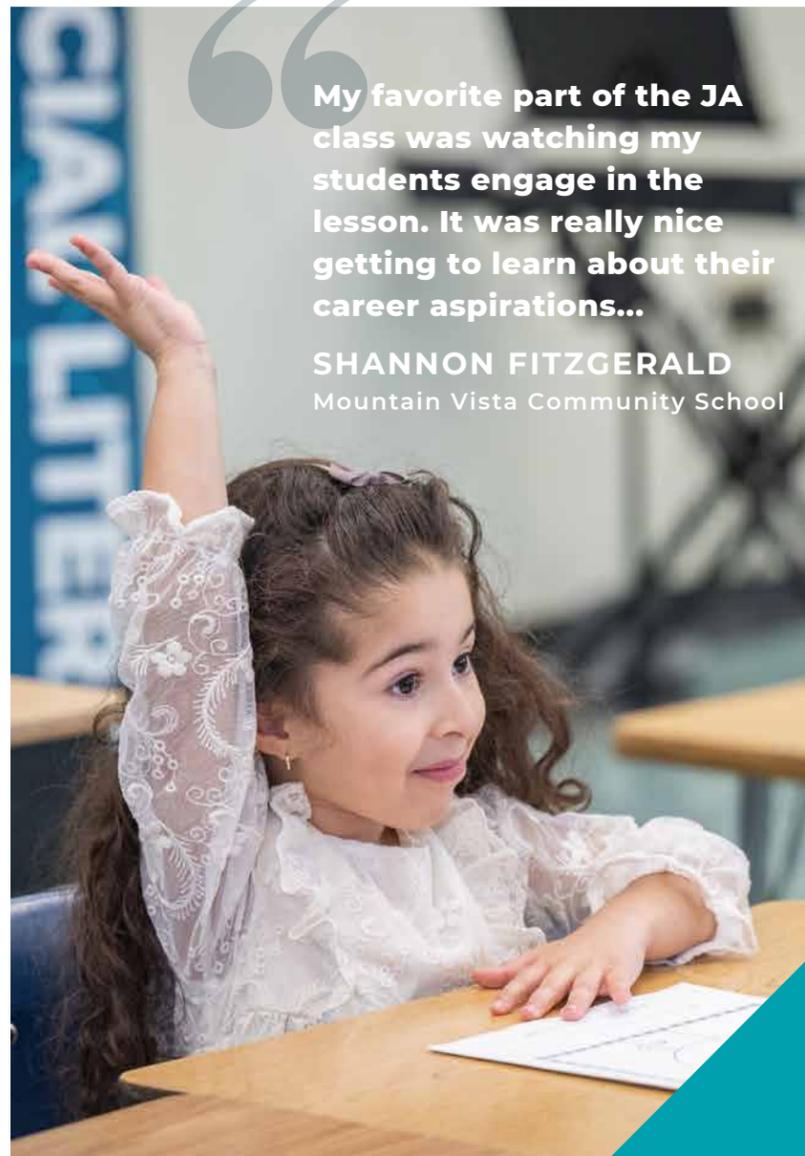
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7 Summits Roofing  
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NBH Bank (Community Banks of Colorado)  
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Pacific Sheet Metal Inc  
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Wilcoxson Wealth Management, LLC  
Young Services

### Up to \$499

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Berwick Electric  
Broadmoor Rotary Club  
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KR Swerdfeger Construction  
Kroger City Market

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Professionals in Excellence  
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Vectra Bank



**“My favorite part of the JA class was watching my students engage in the lesson. It was really nice getting to learn about their career aspirations...”**

**SHANNON FITZGERALD**  
Mountain Vista Community School

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Anonymous

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“What a fun time and such a cool thing to teach! I had so much fun and enjoyed the interaction with the kids. I wish that I had been taught this as a kid so I love that this program exists.

**TARA HARMAN**  
Glenwood Springs Chamber



# EVENTS & EVENT SPONSORS

A note of gratitude to our event Sponsors and Participants: without your continued support, Junior Achievement of Southern Colorado would not be able to continue to deliver JA Programming to students all across Greater Colorado. Thank you!

## 20th Annual JA Golf Classic Presented by Schmidt Construction Company

August 5, 2022 | Cheyenne Shadows Golf Club

## Day of Giving and Golfing Presented by Packaging Express

October 17, 2022 | Country Club of Colorado



# EVENTS & EVENT SPONSORS

A note of gratitude to our event Sponsors and Participants: without your continued support, Junior Achievement of Southern Colorado would not be able to continue to deliver JA Programming to students all across Greater Colorado. Thank you!

## Rock 'N Bowl Black Tie Bowling

March 7-11, 2023



## JA Gala FT. Are You Smarter Than A JA 5th Grader?

May 13, 2023

CSAA Insurance Group,  
a AAA Insurer



Knect business communications, LLC



**Junior  
Achievement**<sup>™</sup>  
of Southern Colorado