



# 2016 ANNUAL REPORT

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## MESSAGE FROM OUR BOARD CHAIR



**SCOTT SHOLLENBARGER,**  
*JA SoCo Board of Directors  
Chair 2014-2016*

*Chief Financial Officer, Colorado  
Springs Health Partners*



Junior Achievement of Southern Colorado (JA SoCo) found 2015-2016 to be a year of transition. After nine years we said goodbye and thank you to David Loose as our President and CEO when he retired in December 2015. Later in the year, we also said goodbye to a few other longtime staff with the retirement of Nancy Brown and Scott McGinnis. We're grateful for all their passion and service to JA. Their contributions over the years will leave a lasting impact on the wellness of the organization and the youth of Southern Colorado.

We welcomed Carrie McKee as the new leadership of JA SoCo and appreciate her excitement and drive to continue furthering its relevancy, sustainability, and impact on the community.

This year our programs and over 900 volunteers reached more than 24,000 youth in Southern Colorado spending more than 129,000 contact hours with them. Our enthusiasm in reaching young people with education and life skills around three JA pillars – financial literacy, entrepreneurship, and work readiness – increases as we near the close of our capital campaign for the Center for Free Enterprise. This simulated-city will house programs for 5th and 8th graders called JA BizTown and JA Finance Park. As my chairmanship of the JA Board of Directors comes to a close, I am greatly encouraged by the momentum we have moving into JA SoCo's next fiscal year.

Thank you to all our donors, volunteers, school teachers and administrators, and board of directors who have supported JA this year.



# LEADERS

## 2015-2016 BOARD OF DIRECTORS

### Board Officers & Executive Committee

#### CHAIR

Scott Shollenbarger  
*Colorado Springs Health Partners*

#### CHAIR ELECT & VICE CHAIR - FINANCE/TREASURER

Ted Mossman  
*Colorado Business Bank*

#### VICE CHAIR - NOMINATING COMMITTEE

Matt Davis  
*Packaging Express, Inc.*

#### VICE CHAIR - AUDIT

David Colburn

#### VICE CHAIR - HUMAN RESOURCES

Bob Walla  
*Ent Credit Union*

#### VICE CHAIR - CORPORATE SECRETARY

Rita Nicholson  
*Wells Fargo Insurance Services USA, Inc.*

#### VICE CHAIR - STRATEGIC PLANNING

Stanton Kensinger  
*Olive Real Estate Group, Inc.*

#### VICE CHAIR - JA PUEBLO

Kurt Madic  
*Hewlett-Packard Enterprise*

#### VICE CHAIR - AT-LARGE

Greg Antl  
*Walmart*

#### VICE CHAIR - AT-LARGE

Tom Calvin  
*State Farm Insurance Company*

#### VICE CHAIR - AT-LARGE

Tim Dusseau  
*PepsiCo*

#### VICE CHAIR - AT-LARGE

Lisanne McNew, M.A.  
*McNew & Associates*

#### VICE CHAIR - AT-LARGE

Randy Reynolds  
*Berkshire Hathaway Home Services*

#### VICE CHAIR - AT-LARGE

Barry Straub  
*FedEx Services*

## 2015-2016 BOARD OF DIRECTORS

Craig Barragry  
*Colorado Springs Utilities*

Gitty Betts  
*ANB Bank, Vice President*

Jan Bonham  
*Express Employment Professionals*

Robert L. Book, AIF  
*Strategic Financial Partners*

Zach Bunney  
*FirstBank*

Colonel Richard L. Burchfield  
*21st Space Wing, Peterson Air Force Base*

Wendy Collison  
*Lockheed Martin*

Kevin W. Davis  
*U.S. Bank*

Dave Gardner  
*Northstar Bank of Colorado*

Theo D. Gregory  
*El Pomar Foundation*

Candy Harman  
*Comcast Spotlight in Colorado*

Jason O. Harris  
*American Airlines*

Dr. Mark Hatchell  
*Academy School District 20*

Shannon Hellman  
*Vectra Bank*

Daniel Kammerer  
*DoubleTree by Hilton Colorado Springs*

Ahmad Kassak  
*Hewlett-Packard Enterprise*

Kasia King  
*G.E. Construction Company*

Karin Kovalovsky  
*Aventa Credit Union*

Jonathan Liebert  
*Better Business Bureau of Southern Colorado*

Ben Lythgoe  
*T. Rowe Price*

Shaun McCarthy, CTP  
*Handyman Connection*

Jay McKeown  
*BBVA Compass*

Leonard Miller  
*Schmidt Construction Company*

Chet Myers  
*FedEx Services (Retired)*

Michael O'Connor  
*United States Olympic Committee*

Andy Oyler  
*Quantum Commercial Group, Inc.*

April O'Neil  
*Bank of the San Juans*

Mark Perrault  
*Northwestern Mutual Financial Network*

Robin Roberts  
*Pikes Peak National Bank*

Shanon Schinkel  
*HomeBridge Financial Services*

Gary Schultz  
*USAA*

Kelly Shaffer  
*ADD STAFF*

Jason Shelton  
*CenturyLink*

Grant Smith  
*Woodford Manufacturing*

Doug Sommer  
*Focus on the Family*

Keith Szabo  
*Wells Fargo Bank*

Greg Tabor  
*FedEx Services*

Dr. Marc Van Ness  
*Marc R. Van Ness, D.M.D., P.C.*

Rick Weber  
*Security Service Federal Credit Union*

# OUR THREE PILLARS

- Financial Literacy
- Entrepreneurship
- Work Readiness

Junior Achievement of Colorado is appreciative to many organizations at the local, state, and national levels for their collaborative efforts to give young people the knowledge and skills they need to own their economic success, plan for their future, and make smart academic and financial choices.

- Association for Supervision & Curriculum Development - Colorado Division
- Better Business Bureau of Southern Colorado
- Colorado Council on Economic Education
- Colorado Jump\$tart for Personal Financial Literacy
- Colorado Springs Regional Business Alliance (Colorado Springs Chamber of Commerce and EDC)
- Federal Reserve Bank of Kansas City, Denver
- HP Take Our Children to Work
- Old Colorado City Merchants Association
- Pikes Peak Area Superintendents Association
- Pikes Peak Community Initiative: Pathways to College Readiness & Success Program

67%

In a recent survey, 67 percent of JA alumni reported that the Junior Achievement experience made them realize the importance of staying in school.

# OUR MISSION & IMPACT

## OUR MISSION

Since 1954, Junior Achievement of Southern Colorado has been dedicated to inspire and prepare young people to succeed in a global economy. Our programs cover 46 counties throughout Southern Colorado.

## STUDENT IMPACT 2015-2016



**760,000 students reached since 1954**



**24,460 students reached in 2015-2016 school year**



**129,001 volunteer contact hours with students**



**1,113 classes**

**150 schools**



**900 volunteers**

# PROGRAMS

## Elementary

Students in kindergarten through fifth grade are introduced to basic personal economic issues, the role of families, and social responsibility in the local economy. They examine planning decisions in a city, economic resources within states and regions, and how businesses need workers who can meet the demands of the job market. The After-School Program teaches personal financial and business skills through innovative and fun activities. The JA curriculum is designed to tie closely with state standards.

## Middle School

Already focusing on the importance of school and career, programs in the sixth, seventh, and eighth grade encompass business value and decisions while reinforcing the concepts of entrepreneurship and international trade.

## High School

As students' interests and needs mature, the classroom focus turns to how economics relate to their lives. They learn basic financial planning, workplace ethics and skills such as budgeting and investing. And through a sophisticated online stimulation, many get first-hand experience in running a virtual business. JA volunteers provide positive adult role models and lead students toward workforce readiness.

### TOTAL STUDENTS

	AREA HEADQUARTERS		DISTRICTS		
	COLORADO SPRINGS	PUEBLO	ROARING FORK	TELLER COUNTY	TOTAL
Elementary School	8,767	6,717	2,148	1,202	<b>18,834</b>
Middle School	2,241	608	819	56	<b>3,724</b>
High School	892	600	362	48	<b>1,902</b>
<b>Total</b>	<b>11,900</b>	<b>7,925</b>	<b>3,329</b>	<b>1,306</b>	<b>24,460</b>

### TOTAL CLASSES

	AREA HEADQUARTERS		DISTRICTS		
	COLORADO SPRINGS	PUEBLO	ROARING FORK	TELLER COUNTY	TOTAL
Elementary School	381	290	116	60	<b>847</b>
Middle School	90	37	38	4	<b>169</b>
High School	45	31	17	4	<b>97</b>
<b>Total</b>	<b>516</b>	<b>358</b>	<b>171</b>	<b>68</b>	<b>1,113</b>

### PROGRAM IMPACT IN SOUTHERN COLORADO

Students	<b>24,460</b>
Education Contact Hours	<b>129,001</b>

# JA IN A DAY

**Your Business – Making an Impact**  
Your Company. One School. One Day.

JA in a Day is a special Junior Achievement delivery method where the full Junior Achievement set of elementary or middle school programs is covered in one day for all classes in an entire school. A school is matched with a participating company. The company's employees are provided with a complete kit of materials and training to be prepared to present the JA program during one school day.

## Your Impact

**Schools: 25**

**School Districts: 6**

**Companies Participating: 62**



COMMUNITY INVOLVEMENT



RELEVANT CONCEPTS  
& SKILLS



TEAM BUILDING



STUDENT EMPOWERMENT



## Volunteer Partner Companies

ANB Bank  
Andersen Enterprises  
Aspen Mine Center  
Aventa Credit Union  
Bank of the San Juans  
BBVA Compass  
Benchmark Foods  
Berkshire Hathaway HomeServices,  
Rocky Mountain REALTORS  
Better Business Bureau of Southern Colorado  
Bureau of Land Management  
Catherine M. Skiles, CPA, PC  
CenturyLink  
City of Cripple Creek  
City of Woodland Park  
Colorado Business Bank  
Colorado Department of Natural Resources  
Colorado Springs Utilities  
Community Volunteers  
Cripple Creek Victor Gold Mine  
Cripple Creek Police Department  
Daughters of Elks- Columbine Temple 1053  
DSC Machining  
El Pomar Foundation  
Ent Credit Union  
FedEx Corporation  
FirstBank  
Ford Motor Credit Company  
GE Johnson Construction Company  
Hewlett Packard Enterprise  
HomeBridge Financial Services  
HSBC  
Junior Achievement of Southern Colorado  
Junior Achievement USA  
Lake George Fire Department  
Lockheed Martin  
McNew & Associates  
Morgan Stanley  
Mountain Top Cycling Club  
Northrop Grumman Corporation  
Northstar Bank  
Northwestern Mutual Financial Network  
Peoples Bank  
PepsiCo  
Schmidt Construction Company  
Security Service Federal Credit Union  
State Farm Insurance  
Swiss Chalet  
T. Rowe Price  
Teller County  
Teller County Government  
Teller County Sheriff's Office  
The Broadmoor Hotel  
The Coffee Barn  
The Perduco Group  
U.S. Bank  
University of Phoenix  
USAA  
Vectra Bank  
Wal-Mart  
Wells Fargo Insurance Services  
Woodland Park Police Department  
Woodland Park School District

# VOLUNTEERS

## **A Step Ahead Adoption Services**

Hogan, Diane (M, H-4)

## **Academy Mortgage Corp**

Burnett, John (E)

## **Active Wellness**

### **Chiropractic**

Huffman, Candice (E-3)

## **Ameriprise Financial Services**

Breglio, Carol (E-2 ,M)

Dockter, Michelle (H)

## **ANB Bank**

Betts, Gitty (E)

Clift, Suzanne (E)

Cox, Valerie (E)

Falcon, Nadia (E)

Garrett, Jasmynne (E)

Gay, Margaret (E)

Hesselberg, Angie (E)

Lucas, Suzanne (E-2)

Medina, Stephanie (E)

Mills, Lisa (E)

Muenlbauer, Kathy (E)

Purcell, Colleen (E)

Sollers, Matt (E)

Wilson, Mailee (E)

## **Aventa Credit Union**

Gwisdalla, Julie (E)

Kovalovsky, Karin (E)

Mendes, Shannon (E-3)

## **Bank of Colorado**

Giovanini, Dan (M)

## **Bank of the San Juans**

O'Neil, April (E-2)

Tripplett, Natalie (E)

Bartlett, Signe (E)

Francisco, Khit (E)

Morris, Tasha (E)

## **BBVA Compass**

Boggs, Yvonne (E)

Kitts, Miranda (E)

McKeown, Jay (E)

Tolchin, Briana (E)

## **Berkshire Hathaway HomeServices, Rocky Mountain REALTORS**

Reynolds, Randy (E-2)

## **Better Business Bureau of Southern Colorado**

Liebert, Jonathan (E, H)

## **Bureau of Land Management**

McClerman, Sarah (E-3)

## **CA Technologies**

Moerk, Mike (E-3)

## **Care & Share Food Bank for Southern Colorado**

Poore, Stacy (E)

## **Carters**

Battig, Sarah (M)

## **CD Global Enterprise**

Hendrix, Deborah (E)

## **CenturyLink**

Appugliese, Victor (E)

Brashar, Jason (E)

Coke, Danielle (E)

Coke, Mike (E)

Davis, Kenneth (E)

Eggers, Amanda (E)

Hekkers, Andrew (E)

Huebner, Shawn (E)

Ingebretson, Rodney (E)

Johnson, Dionne (E)

Lopez, Rick (E)

Reliford, Asante (E)

Serrano, Rick (E)

Shelton, Jason (E-2)

Spears, James (E)

Waugh, Josh (E-2)

Waugh, Leslie (E)

Williams, Kevin (E)

## **City of Colorado Springs**

Jernigan, Patrick (E)

## **Colorado BBQ Outfitters**

MacDonald, Dan (E-11)

## **Colorado Business Bank**

Mossman, Ted (E)

## **Colorado School for the Deaf and the Blind**

Sotak, Wendy (E)

Waldorf, Lauren (E-5, H-2)

## **Colorado Springs Flea Market**

Cloud, Randy (E)

## **Colorado Springs Utilities**

Abeyta, Edie (E)

Barragry, Craig (H-2)

Grossman, Dave (H)

Hunke, Sarah (H)

McBeain, Jeremy (H)

## **Community Volunteers**

Adams, Kim (E)

Ales, Noel (E)

Arbizanni, Velma (E)

Berntson, Jeremiah (E)

Bishop, Ann (E)

Bolduc, Sean (E-2)

Calhoun, Amanda (E-3)

Capozzoli, Betty (E)

Carmichael, Paige (E)

Cerda, Anna Marie (E)

Cunico, John (E)

Darby, Terry (E-5)

DeAngelis-Burke, Brandy (E)

DeLange, Marchell (E)

Devaney, Sharon (E)

Dusseau, Crystal (E)

Early, Shawn (E)

Ewell, Lankford (E)

Falkenberg, Anna (E)

Farmiga, Karen (E)

Forsyth, Jennifer (E)

Fortune, Jerry (E-10)

Garcia, Lynne (E)

Gentzel, Karen (E-8)

Gilchrist, Karen (E)

Graham, Lauren (E)

Granados, Sarah (E)

Hanlon, Joey (E)

Hill, Ryan (E-2)

Holzwarth, Jon (M)

Joiner, Daryl (M-4)

Jones, Andrea (E)

Keegan, Linda (M-3)

Kofahl, Dawn (E)

Krenzer, Erik (E)

Lehman, Jessica (E)

Lowe, Heather (E)

McKisic, Heidi (E)

Medina, Henry (E-3)

Merrel, Tiffany (E)

Mettler, Christy (E)

Millikan, Kerri (E)

Mosley, Ron (E)

Myers, Chet (E-2, M)

Navarro- Bowring, Maggie (E)

Nicholas, Alison (E)

Nicholas, Nathan (E)

Null, Theresa (E)

Oskvarek, Tony (E-2)

Page, Pete (E-4)

Pepper, Carol (E-2)

Prinsen, Sherri (M)

Ratey, Karim (E)

Rector, Tim (H-2)

Rivers, Sandra (M)

Roeglin, Jackie (E)

Romero, Andrea (E-2)

Rose, Jenna (E)

Scarpella, Colleen (E-2)

Schnelker, Jamie (E-3)

Schultz, Ben (E-1)

Schwindt, Kathy (E-2)

Shaw, Carolyn (M)

Shaw, Eric (M)

Shaw, John (M)

Skinner, Eric (E)

Slomka, Jolene (E)

Smith, Jill (E-2)

Stanley, Bill (E)

Stark, Brad (M)

Sullivan, Debra (E-3)

Taylor, Beth Ann (E-2)

Thayer, John (M)

Trevillian, Kyle (M)

Volmar, Crystal (E)

Wade, Colleen (E)

Walker, Angela (E)

Walsh, Christy (E)

Witham, Michael (E)

Witham, Mike (E)

## **CSU Pueblo**

Toma, Tami (E-3)

## **Daughters of Elks - Columbine Temple 1053**

Collick, Christine (E)

Davenport-Campbell,

Deborah (E)

Hopson, Sherri (E)

Jackson, Audrey (E)

Jones, Carolyn (E)

Jones, Natalyn (E)

Mathis, Shirley (E)

Potts, Shirletta (E)

**El Pomar Foundation**

Albert, Samantha (E)  
Brown, VJ (E)  
Johnson, Kaitlin (E)  
Scott, Suzanne (E)  
Stefanec, Hillary (E)  
Tutt, Davis (E)

**El Toro Aburrido LLC**

Gallego, Juan Maria (M, H)

**Ent Credit Union**

Costello, Jennifer (M-2)  
Kirk, Christa (E)  
Velie, Lori (E, M-2)  
Walla, Bob (E-3)

**ERA Herman Group Real Estate**

Cress, Brian (E)

**ERA Shields**

Rest, Alan (E-2)

**European Wax Center**

Cavanaugh, Josh (H-2)

**Express Employment**

Bonham, Jan (H)

**Farmers State Bank**

Cadd, Jennifer (E-2)

**FedEx Corporation**

Abbey, Beverly (M)  
Alexander, Tony (E, M)  
Baron, Jeff (E)  
Bass, Bill (E)  
Bonser, Cris (E)  
Brown-Kirkwood, Monica (E)  
Carruthers, Will (E, M)  
Clancey, Mike (E)  
Contreas, Mary (E)  
Dworak, Damon (E, M)  
Forget, Jeff (E, M)  
Frieje, Madison (E)  
Hadley, Robin (E)  
Hane, Matt (E)  
Horner, Julie (E)  
Houben, Beth (E)  
Ihlenfeld, Barbara (M)  
Lee, Lantha (E)  
Lentz, Reid (M-3)  
McDaniel, Dave (E, M)  
Meshenky, Kelly (M-2)  
Moorhouse, Ellaina (M-2)  
Necessary, Mark (E)  
Norfleet, Bryan (E, M-2)  
Robinson, Beth (E)

Sarmiento, Patricia (E-2)

Shearer, Don (M)  
Smith, Dave (E)  
Smith, Don (E, M)  
Smith, Randy (E)  
Straub, Barry (E)  
Tabor, Greg (E, M-4)  
Tanikella, Visa (E, M)  
Thompson, Leanne (E-2, M)  
Valentine, Alex (E-2)  
Vitali, Kara (E)  
Walston, Antony (E-2, M-1)

**First Affirmative Financial Network**

Finkbeiner, Joey (H)

**First Command Financial Services**

Lawyer, David (M)

**FirstBank**

Bunney, Zach (E-2)  
Everhart, Leigh (E)  
Haltom, Angie (E)  
Limon, Gaby (E)  
Neuenschwander, Abbie (E)  
Wilson, Kyle (E)

**Ford Motor Credit Company**

Asam, Ben (M)  
Back, Kimberly (E)  
Bassatt, Carlos (E)  
Cassidy, Michael (E)  
Corrica, Tanya (E)  
DeBerry, Andrew (E)  
Erznoznik, Molly (E)  
Fields, Shelisa (M)  
Forsyth, Doug (E-2)  
Garcia, John (M)  
Jenks, Robert (M)  
Kinnison, Zach (E)  
Shi, Rick (E)  
Simpson, Benjamin (E)  
Wamsley, Camille (M)

**GE Johnson Construction Company**

King, Kasia (E)  
Stearns, Christine (E)

**Hewlett Packard Enterprise**

Chamberlin, Robin (E-3)  
Desposito, Keith (E-3, M)  
Fischer, Eric (E)

**HomeBridge Financial Services**

Schinkel, Shannon (E-3)

**Hotel Elegaté**

Okvath, Ed (E)

**IBM**

Hart, Cheryl (E)

**Infosys**

McCarthy, Shaun (H)

**Integrity Bank & Trust**

Lawrence, Ashley (H)

**Junior Achievement of Southern Colorado**

Butler, Kim (E-2)  
Immel, Penny (E-8)  
McClerman, Sue (E, M)  
McGinnis, Scott (E-2)  
McKee, Carrie (E, H)  
Terrazas, Angela (M)

**Junior Achievement USA**

Adams, Melanie (E)  
Bartlett, AJ (E)  
Bartner, Howard (E-2)  
Bell, Terri (E)  
Berndt, Robert (E)  
Casteel, Pamela (E)  
del Toro, Alberto (E)  
Desrosiers, MC (E)  
Fletcher, Jody (E)  
Frank, David (E)  
Glaze, Tyler (E)  
Glorioso, Kimber (E)  
Grunenwald, Matt (E-2)  
Henry, Lavonne (E)  
Kepler, Chelsea (E)  
Kimmell, Beth (E)  
Kimzey, Jacque (E)  
Lamb, Demetrius (E)  
Law, Crystal (E)  
Lee, Jeanette (E)  
Luu, Susan (E)  
Mondragon, Mika (E)  
O'Hern, Paul (E)  
Parker, Debbie (E)  
Perry, Lyndsey (E)  
Rodriguez, Regina (E)  
Ruiz, Ramona (E)  
Stagner, Cassie (E)  
Tim, Nancy (E)  
Tso, Laphillda (E)

**Klein Appraisal**

Klein, Claudia (E-6)

**Leadership Pikes Peak**

Ross, Mundi (H-2)

**LexisNexis**

Schmidt, William (H)

**Lockheed Martin**

Barrett, Patrick (E-3)  
Bergneir, Brandy (E)  
Campbell, Susan (E)  
DeVries, Colleen (E)  
Foster, Andrew (E)  
Hellewell, Chris (E)  
Hightchew, Darin (E)  
Holcombe, Jennifer (E)  
Klumpe, Herbert (E)  
Kocourek, Elden (E)  
Kubricht, Stefan (E)  
Lavan, Jean (E)  
Nirmalakhandan, Sanjeev (E)  
Ramos, Donna (E)  
Reynolds, Lorraine (E)  
Riley, Erin (E)  
Roberts, Jeffrey (E)  
Rothe, Mark (E)  
Seay, Michael (E)  
Stinett, Jill (E)  
Suppes, Rich (E)  
Szczur, James (E)  
Walter, Timothy (E)

**M3 Planning**

LoRe, Cammy (H)

**McNew & Associates**

McNew, Lisanne (E, H)  
McNew, Mike (H)

**Northrop Grumman Corp**

Vrana, Taryn (E)

**Northstar Bank**

Gardner, Dave (E)  
Hollman, Jon (E)

**Northwestern Mutual Financial Network**

McIntyre, Charles (M)

**Nurse Core**

Ziemer, Rachel (E-2)

**Oracle USA**

Bartner, Pam (E)  
Underwood, Liisa (M)  
Warhoe, David (H-2)

**PepsiCo**

Dusseau, Tim (E-2)

**Pikes Peak National Bank**  
Roberts, Robin (M, H)

**Pinnacol Assurance**  
Scriber, Kenneth (M)

**Primerica**  
Owens, Doug (H-2)  
Welton, Kym (H-2)

**Red Leg Brewing Company**  
Baldwin, Todd (H)

**RMTC Hospitality**  
Vitagliano, Larry (H-3)

**Schmidt Construction Company**  
Miller, Leonard (E)  
Whittington, Winter (E)

**Security Service Federal Credit Union**  
Ballejos, Amanda (E-2)  
Beasley, Laura (E)  
Davis, Lana (E)  
Fahey, Mark (E)  
Fry, Anna (E)  
Genoshe, John (E)  
Grall, Nick (E)  
Hooper, Mary (E)  
Jones, Becky (E)  
Martin, Barbie (E)  
Matissek, Amy (E-3)  
McLaughlin, Wanalisa (E)  
Meider, Mitch (E-2)  
Romanishan, Sanja (E)

**Service Dynamics**  
Bartley, Sam (E-2)

**Silver Key Senior Services**  
Onstott, Laurie (E-2)

**Stanley Financial Services**  
Stanley, Bill (M)

**Staples**  
Harper, Penny (E-3)

**Sunrise Motor Company**  
Bezanson-Herz, Susan (M)

**T. Rowe Price**  
Aguilar, Tracy (E)  
Albers, Jon (E)  
Bashaw, Alex (E)  
Becker, Nikki (E)  
Brown, Rhonda (E-2)

Busch, Amber (E)  
Carolan, Karen (E)  
Demars, Donna (E)  
Duran, Nick (E)  
Ellison, Kim (E)  
Gill, Bray (E)  
Gruenke, Natalie (E)  
Harding, Tekarah (E)  
Haskins, Sarah (E-2)  
Helzer, Joel (E)  
Honea, Scott (E-2)  
Howland, Ben (E)  
Huddleson, Heather (E)  
Hummer, Chris (H)  
Johns, Leah (E)  
Kalina, Danielle (E)  
Kudron, Sam (E)  
LaChat, Joe (E)  
Laurel, Joey (E)  
Little, Jill (E)  
Lombardo, Courtney (E-2)  
MacDonald, Nick (E-2)  
Manning, Ashley (E)  
McGarvey, Lisa (E)  
Medina, Tina (E-2)  
Motley, Nicole (E-2)  
Nakai, Susan (E-2)  
Peterson, Rachael (E)  
Ponzio, Andrew (E-2)  
Ramirez, Cynthia (E)  
Rascon, Adam (E)  
Reddy, Lata (E)  
Riley, Britany (E)  
Rivera Cardona, Jennifer (E)  
Roark, Mandie (E)  
Robinette, Katie (E)  
Robinette, Nik (E)  
Romano, Denise (E)  
Schamehorn, Kelcy (E)  
Schillinger, Jacqueline (E)  
Sgro, Jonathan (E-2)  
Smith, Heather (E)  
Stewart, Greg (E)  
Suess, Danie (E)  
Suess, Jennifer (E)  
Taylor, Becca (E)  
Thomas, Turner (E)  
Wallace, Stephanie (E)  
Wismer, Aaron (E)  
Wolf, Steven (E)  
Woods, Stuart (E)  
Ziegler, Ashley (E-2)

**Target**  
Highfill, Adam (E)

**TCF Bank**  
Kirschenmann, Abigail (E)  
Lave, Joshua (E, H)

**The Broadmoor**  
Frey, Osanna (E)  
Glorie, Michelle (E-6)

**Tri-Lakes Cares**  
Chapin, Haley (E-2)

**Tri-Lakes Cares - Hangers to Hutches**  
Vanderkolk, Cara (E)

**Troops to Teachers**  
Duffy, Sheldon (E-2)

**U.S. Air Force - NORTHCOM**  
Smart, Jon (M)

**UMB Bank**  
Parsons, Kathleen (E)

**University of Colorado Colorado Springs**  
Driscoll, Dan (M)

**University of Phoenix**  
Kearney, Dan (E-9, M-16)

**U.S. Army**  
Wellein, Dawn (E-2)

**U.S. Bank**  
Davis, Kevin (E)  
Law, Marcie (E)

**USAA**  
Schultz, Gary (E, M)

**U.S. Air Force**  
Oliver, Celeste (H)

**Vectra Bank**  
Berrios, Aileen (E)

**Waddell & Reed**  
Koenig, Eileen (E-2)

**Walmart**  
Antl, Greg (E)

**Wells Fargo Insurance Services**  
Nicholson, Rita (E)

**X-Ray Services Supply**  
Williams, Al (E-6)



# PARTICIPATING SCHOOLS

Elementary School (E), Middle School (M), High School (H)

**COLORADO SPRINGS AREA HEADQUARTERS (EI Paso, Alamosa, Conejos, Costilla, Custer, Gunnison, Rio Grande, Saguache, Teller Counties)**  
School Districts: 25  
Schools: 145 schools

## El Paso County

### **D2 Harrison**

Harrison (H)  
Monterey (E)  
Oak Creek (E)  
Pikes Peak (E)  
Sand Creek (E)  
Sierra (H)  
Stratmoor Hills (E)

### **D3 Widefield**

Talbott (E)

### **D8 Fountain-Fort Carson**

Fountain (M)  
Mesa (E)

### **D11 Colorado Springs**

Buena Vista (E)  
Carver (E)  
Chipeta (E)  
CIVA Charter (H)  
Columbia (E)  
Doherty (H)  
GLOBE Charter (E, M)  
Grant (E)  
Holmes (M)  
Howbert (E)  
Hunt (E)  
Jackson (E)  
Jenkins (M)  
Keller (E)  
King (E)  
Madison (E)  
Martinez (E)  
McAuliffe (E)  
Midland International (E)  
Mitchell (H)  
Monroe (E)  
Queen Palmer (E)  
Rogers (E)  
Roosevelt-Edison Charter (E)  
Rudy (E)  
Russell (M)  
Sabin (M)  
Scott (E)  
Steele (E)

Stratton (E)  
Trailblazer (E)  
Twain (E)  
West (E)

### **D12 Cheyenne Mountain**

Broadmoor (E)  
Cheyenne Mountain (E)  
Gold Camp (E,M)  
Skyway (E)

### **D14 Manitou Springs**

Manitou Springs (E)  
Manitou Springs (H)

### **D20 Academy**

Academy Endeavor (E)  
Academy International (E)  
Air Academy (H)  
Antelope Trails (E)  
Chinook Trail (E)  
Discovery Canyon Campus (E, M, H)  
Foothills (E)  
High Plains (E)  
Liberty (H)

Mountain View (E)

Pine Creek (H)  
Prairie Hills (E)  
Rampart (H)  
Ranch Creek (E)  
Rockrimmon (E)  
The DaVinci Academy (E)  
Woodmen-Roberts (E)

### **D38 Lewis-Palmer**

Bear Creek (E)  
Palmer Lake (E)  
Prairie Winds (E)

### **D49 Falcon**

Evans (E)  
Falcon (E)  
Meridian Ranch (E)  
Ridgeview (E)

### **Other-El Paso County**

Colorado School for the Deaf and the Blind (E, H)  
Colorado Springs Christian School (E)  
Corpus Christi Catholic School (E, M)  
Pikes Peak BOCES (M, H)  
St. Paul Catholic School (E, M)

### **Service Areas**

### **Chaffee County**

**RE-32-J Salida School District**  
Longfellow (E)  
Salida (M)

### **Gunnison County**

#### **RE-1J Gunnison Watershed**

Crested Butte Community School (E, M, H)  
Gunnison (E)

### **Park County**

Lake George Charter (E)

### **Teller County**

#### **RE-1 Cripple Creek-Victor**

Cresson (E)  
Cripple Creek-Victor Junior/Senior (M, H)  
Re-2 Woodland Park School District  
Columbine (E)  
Gateway (E)  
Summit (E)

**PUEBLO DISTRICT (Pueblo, Baca, Bent, Crowley, Fremont, Huerfano, Kiowa, Las Animas, Otero, Prowers Counties)**

### **Pueblo County**

#### **D60 Pueblo City Schools**

Baca (E, M)  
Benjamin Franklin (E)  
Bessemer Academy (E, M)  
Beulah Heights (E)  
Bradford (E)  
Carlile (E)  
Central (H)  
Corwin (E, M)  
Fountain (E)  
Goodnight (M)  
Haaft (E, M)  
Heritage (E, M)  
Heroes K-8 Academy (E, M)  
Highland Park (E)  
Irving (E, M)  
Minnequa (E, M)  
Morton (E)  
Park View (E)  
South (H)  
South Park (E)  
Sunset Park (E)

#### **D70 Pueblo County**

Avondale (E)  
Prairie Winds (E)  
Rye (E)  
South Mesa (E)  
Vineland (M)  
Craver (M)

### **Other-Pueblo County**

St. John Neumann Catholic School (E, M)

### **Fremont County**

#### **RE-2 Fremont School District**

Washington (E)  
McKinley (E)  
Harrison (E)  
Penrose (E)  
Mountain Core Knowledge (E, M)

### **Other-Fremont County**

Boys and Girls Club Fremont County

### **Las Animas County**

**RE-2 Primero School District**  
Primero Elementary School (E)

**ROARING FORK VALLEY DISTRICT (Garfield, Lake, Pitkin Counties)**

### **Garfield County**

#### **RE-1 Roaring Fork School District**

Basalt (E)  
Basalt (M)  
Basalt (H)  
Carbondale (M)  
Crystal River (E)  
Glenwood Springs (E)  
Glenwood Springs (M)  
Glenwood Springs (H)  
Sopris (E)

#### **RE-2 Garfield School District**

Cactus Valley (E)  
Elk Creek (E)  
Graham Mesa (E)  
Highland (E)  
Kathryn Senor (E)  
Rifle (M)  
Wamsley (E)

### **Other-Garfield County**

St. Stephens School (E, M)  
Two Rivers Community School (E, M)  
Carbondale Community School (E, M)

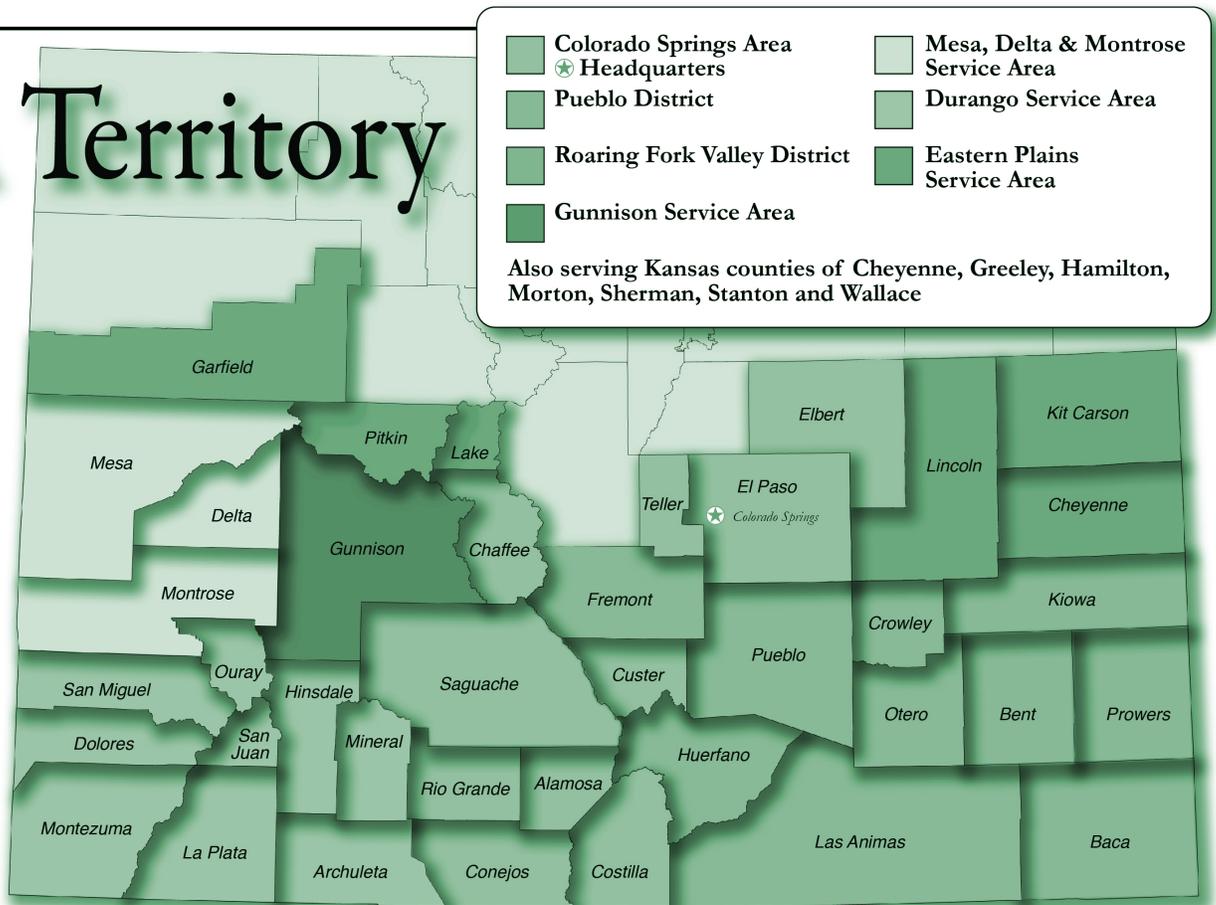
### **Pitkin County**

#### **D1 Aspen**

Aspen (E)  
Aspen (M)  
Aspen (H)

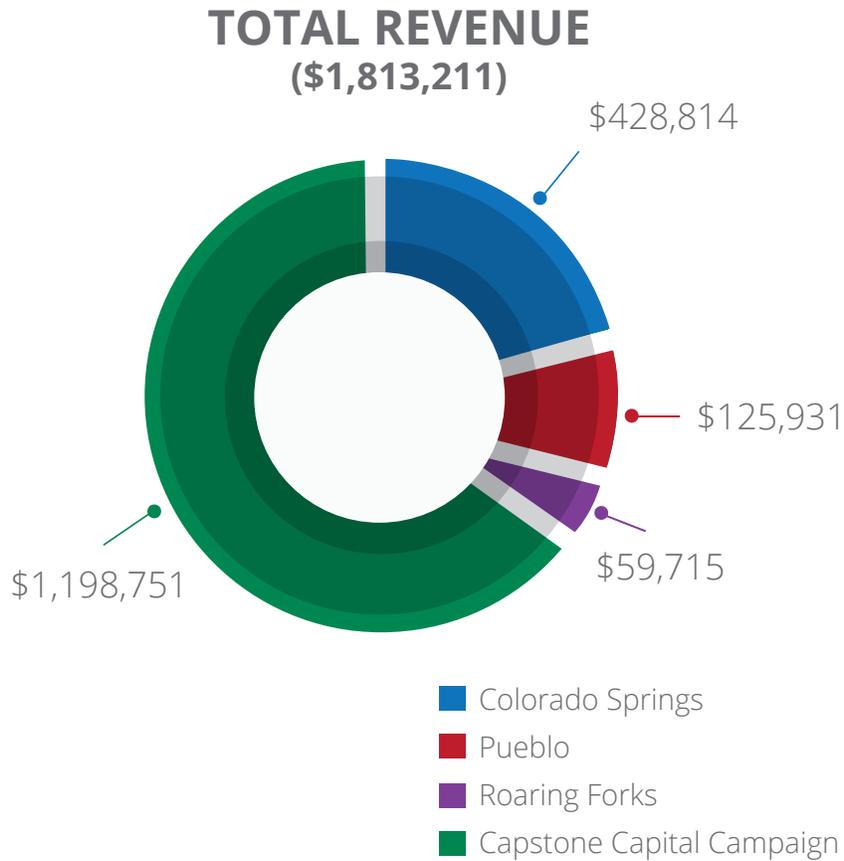
# JA TERRITORY

## JA Territory



2015-16 Junior Achievement of Southern Colorado served students in Aspen, Avondale, Basalt, Canon City, Carbondale, Colorado City, Colorado Springs, Crested Butte, Cripple Creek, Divide, Falcon, Fountain, Glenwood Springs, Gunnison, Lake George, Manitou Springs, Monument, New Castle, Palmer Lake, Penrose, Peyton, Primero, Pueblo, Pueblo West, Rifle, Rye, Salida, Security, Silt, USAF Academy, Widefield, and Woodland Park.

# AREA FINANCIALS



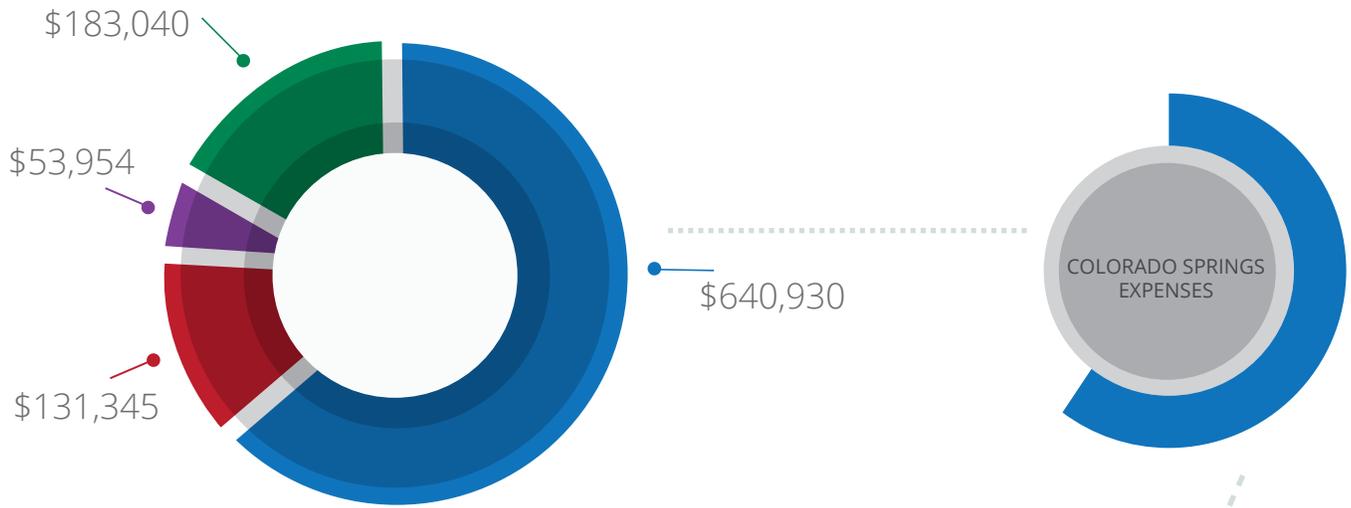
The 2015-16 Junior Achievement of Southern Colorado financials show an overall surplus. This is due to significant Capital Campaign gifts. We faced challenges which impacted our Colorado Springs operating financials.

We transitioned to a new President and CEO following the retirement of a long-time predecessor. We moved into the public phase of our Capital Campaign. We also changed our funding strategy from an events-focused to a donor-centric approach which we believe will provide long-term philanthropic sustainability.

While these changes impacted this year's outcomes, we are confident they will contribute to our long term success.

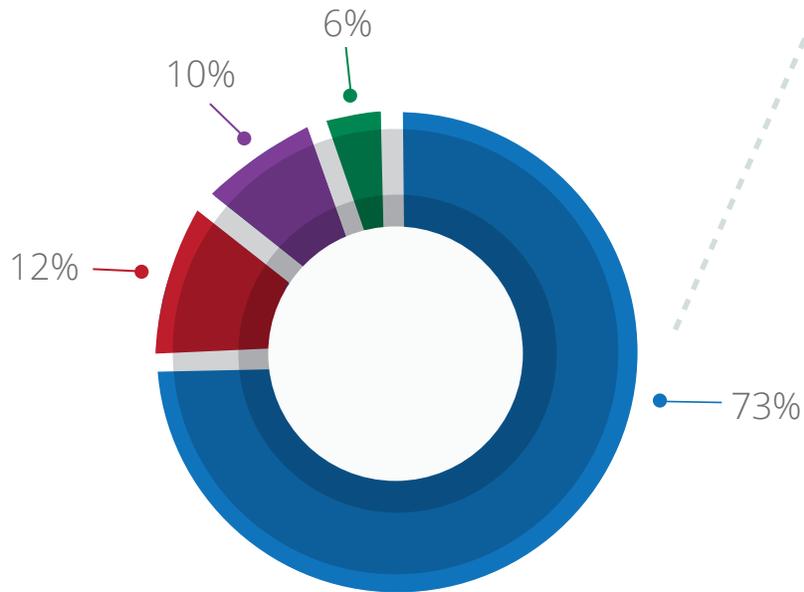
# AREA FINANCIALS

## TOTAL EXPENSES (\$1,009,269)



- Colorado Springs
- Pueblo
- Roaring Forks
- Capstone Capital Campaign

## COLORADO SPRINGS EXPENSES



- Program Services
- Administration
- Fundraising
- Participation Fees Paid to JA USA



# DONORS

## \$10,000 Plus

The Antlers Hotel  
 Ent Credit Union  
 FedEx Services  
 GHX  
 Lockheed Martin  
 The Payback Foundation  
 Schmidt Construction Company  
 T. Rowe Price Foundation  
 U.S. Bank  
 USAA  
 Walmart  
 Woodford Foundation

## \$5,000 to \$9,999

Dave & Carolyn Colburn  
 Colorado Springs Health Partners  
 Tom Davis  
 El Pomar Foundation  
 First Tech Federal Credit Union  
 G.E. Johnson Construction  
 Dave Loose  
 PepsiCo

Security Service Federal  
 Credit Union  
 Southern Colorado Community  
 Foundation  
 United States Olympic  
 Committee

## \$2,500 to \$4,999

Gary Backstrom  
 BBVA Compass  
 The Broadmoor Hotel  
 Colomex, Inc. / Taco Bell  
 Convergys  
 Scott Davis  
 Cripple Creek & Victor Gold  
 Mining Co  
 FirstBank  
 The Gazette  
 Harmony Bowl  
 HomeBridge Financial Services, Inc  
 Mike Karty  
 Key Foundation  
 Kinder Morgan  
 KMG Electronic Chemicals  
 Scott McGinnis  
 Ed & Linda McKee

Mining Co, Inc Pikes Peak  
 National Bank  
 Darla Ringstad  
 Trane Ingersol Rand  
 Wells Fargo Insurance Services  
 Steve & Kristin Woodford

## \$1,000 to \$2,499

15-C Cigar & Martini Bar  
 Academy School District 20  
 ADD STAFF, Inc  
 ANB Bank  
 Atlas Pacific Engineering  
 Aventa Credit Union  
 Bank of the San Juans  
 Barnes & Noble  
 Howard & Pam Bartner  
 Zach Bunney  
 Chick-fil-A  
 Classic Homes  
 Community Banks of Colorado  
 Colorado Business Bank  
 Colorado Springs Business  
 Journal  
 Kathryn Ekle

# DONORS

GDM Corporation  
Herring Bank  
Susan & Dave Kamman  
Stanton & Kristy Kensinger  
Loaf & Jug  
Gary & Jane Loo  
Katherine Loo  
Mark Michalek  
Mountain View Electric Assoc  
Northstar Bank  
Packaging Express  
Pikes Peak Kiwanis Club  
Rampart Supply Inc.  
Randy & Arlene Reynolds  
Salida Sunrise Rotary  
Grant & Mary Smith  
Greg & Lenora Tabor  
Target Distribution Center  
UMB Bank  
UTC Aerospace Systems  
Dr. Marc Van Ness, DMD, PC  
Rick & Julie Weber  
Wells & West General  
Contractors, Inc  
Wells Fargo Foundation

## \$500 to \$999

American Furniture Warehouse  
Ameriprise Financial  
Anonymous  
Bank of Colorado  
Craig Barragry  
Bryan Construction  
Rich Burchfield  
City of Woodland Park  
Steve & Bea Colburn  
Wendy Collison  
Andy Colosimo

Concrete Coring Co.  
Jim & Barbara Curry  
Creative Providers Foundation  
Credit Union of Colorado  
Kevin & Kira Davis  
Dillie & Kuhn  
Empire Title  
Mark Everett  
Daniel Flansburg  
Kent Fortune  
Genesys Technologies  
Amy Gillentine Sweet  
Theo Gregory  
Ed Grocholski  
John Haney  
Karen Harvey  
Phil Hernandez  
Jeanette Hodge  
JBI Construction  
Serena Johnson  
Hewlett Packard Enterprise  
Industrial Printers  
La Casita Mexican Grill  
Land Title Guarantee Company  
Tom Landsness  
Penny Larson  
Crystal Law  
Ben Lythgoe  
Austin Maher  
Ky McCarty  
Carrie McKee  
Mountain View Bank  
Patrick Muldoon  
Mulliken Weiner Berg & Jolivet, P.C.

Jerry & Lana Mutchler  
Bob & Karyl Myers  
Dan Niedbalski  
Noble Energy  
Northwestern Mutual Financial  
Network  
Olive Real Estate Group  
Andrew Olson  
Paramount Professional Services  
Prudential Rocky Mountain  
Realtors  
Bernard A. Quartz  
Rinchem Company, Inc  
Susan Roser  
John & Jeanine Ruzicka  
Savage Excavation LLC  
Sparks Willson Borges Brandt &  
Johnson, P.C.  
Ann Sulley  
TR Toppers Inc  
Umbrella Roofing  
Velcon Filters  
Bob & Jeanine Walla  
Elissa Washburn  
Ken & Judy Wasoba  
Woodford Manufacturing



JA helps students realize that *the education they are getting today* will help them to have a bright future tomorrow.

# CAPITAL CAMPAIGN

This year Junior Achievement of Southern Colorado made great strides toward wrapping up our Capital Campaign for JA BizTown and JA Finance Park. It was announced that an effort was being made to raise \$1 million dollars to name the whole building, the Karl Flemke Center for Free Enterprise, after a former Junior Achievement USA President who helped bring the JA USA national headquarters to Colorado Springs and served as a greatly respected community leader for numerous organizations in the Pikes Peak region.

El Pomar Foundation offered a challenge grant matching contributions made in Karl Flemke's name up to \$200,000 to complete this campaign.

Many generous gifts and pledges were made this year, as you can see below. The two most significant were from GE Johnson Construction Community Foundation for \$500,000 to name the Gil Johnson JA Finance Park as well as Mr. and Mrs. Gary and Jane Loo for \$250,000 to name the Orin Loo Town Square.

## JUNIOR ACHIEVEMENT'S REAL-WORLD MARKETPLACE

Prior to the day long, on-site simulation in JA BizTown or JA Finance Park, students complete a comprehensive teacher-delivered curriculum at school consisting of 13 lessons. This prepares them for practical application of financial literacy, entrepreneurial, and workforce readiness concepts and skills.

### 2015-16 Capital Campaign Contributors

#### \$500,000 Naming:

Gil Johnson JA Finance Park  
GE Johnson Construction  
Company Community Foundation

#### \$250,000 Naming:

Orin Loo Town Square  
Mr. and Mrs. Gary and Jane Loo

#### \$50,000

Ent Credit Union

#### \$25,000 - \$49,999

Mr. and Mrs. Raymond and  
Patty Deeny  
Mr. Frank Evans  
Packaging Express, Inc.  
Woodford Manufacturing  
Company

#### \$10,000 - \$24,999

Mr. And Mrs. Dave and Carolyn  
Colburn  
McNew & Associates, Inc.  
Ms. Tina Santi Flaherty

#### \$5,000-\$9,999

Mr. John Reynolds Borchert  
The Moniker Foundation  
Mr. George Edie  
Lockheed Martin

#### \$1,000 - \$4,999

Air Academy Federal Credit Union  
Mr. Scott Shollenbarger  
Mr. and Mrs. Grant and  
Mary Smith  
Dr. Francis Barry  
Mr. Craig Barragry  
Mr. John Darras  
Mr. Jason P. Homec

Susan & Dave Kamman  
Mr. Kevin Kevaney  
Ms. Shannon Schinkel  
Mr. Kelly Shaffer  
Ms. Wendy Collison

#### \$500-\$999

Steve & Bea Colburn  
Mr. and Mrs. Richard and  
Kathleen Covey  
Jim & Barbara Curry  
Mr. Tim Dusseau  
Mr. Kevin Davis  
Mr. and Mrs. Stanton and Kristy  
Kensinger  
Ms. April O'Neil  
Ms. Carrie McKee  
Bob & Karyl Myers  
Mr. and Mrs. Gary and Dana  
Schultz

# JA BIZTOWN & FINANCE PARK

*Of the 2,000+ students surveyed who didn't think it was important to manage their money, 85% changed their minds after their JA Finance Park experience!*



## TEAM BUILDING



## STUDENT EMPOWERMENT



## RELEVANT CONCEPTS & SKILLS

### JA BIZTOWN

5th Grade Students run financial institutions, manage restaurants, promote their businesses on social networks, produce TV commercials, write checks, and vote as they experience a real-life marketplace.

### JA FINANCIAL PARK

8th Grade Students make financial decisions to balance a budget based upon a real-life scenario involving a job, salary, and family situation including food, clothing, housing, taxes, savings, insurance, transportation, etc.

# EVENTS



## 2015 JA GOLF CLASSIC

Over 100 friends of JA SoCo participated in the 13th Annual JA Golf Classic, presented by GE Johnson Construction Company and Schmidt Construction Company on August 7, 2015 at Cheyenne Shadows Golf Club at Fort Carson. The team (pictured) comprised of Shawn Clift, Dr. Howard Short, Peter Fowler and Mike Helwege claimed top honors for the second year in a row! The popular tournament netted more than \$21,000 to support Junior Achievement.

*Save the Date for our 2017 Golf Classic: Friday, August 4, 2017*



## 2016 SHAKE, RATTLE & BOWL

More than 200 teams made up of 1,020 individuals from 38 area businesses raised over \$131,000 during the 33rd Annual JA Rock 'N Bowl. USAA came in as the TOP fundraising company with 58 teams participating and over \$15,000 raised! A special thanks to the Co-Presenting Sponsors FedEx Corporation and Greg Tabor & Barry Straub as well as Security Service Federal Credit Union and Rick Weber. Major sponsors included Colorado Springs Health Partners, Colorado Springs Business Journal, ColoMex/Taco Bell, GE Johnson Construction Company, PepsiCo, Wells Fargo Insurance Services, and Chick-fil-A. A note of gratitude also to Harmony Bowl for hosting this event for the last several years!

*Save the Date for our 2017 Rock 'N Bowl: February 3 & 4 and February 10-12, 2017*



## 2016 ANNUAL GALA & AUCTION

More than 400 guests gathered for CARNIVAL, the 23rd Annual Junior Achievement Gala & Auction on April 30, 2016 at The Antlers Hotel. News 13 KRDO's Jon Karroll served as Master of Ceremonies. The evening was highlighted by 12 students sharing their stories about what they learned from Junior Achievement. Guests bid on hundreds of items donated by the local business community during the silent and live auctions. Over \$70,000 was raised for JA. A special thank you to the 2016 Gala & Auction Committee: Kate Brunz, Tim Dusseau, Kevin Davis, Karin Kovalovsky, Leonard Miller, Rita Nicholson, Kathy Schwindt, Scott Shollenbarger and Ann Sulley.

*Save the Date for our 2017 Gala: Saturday, April 8, 2017*

# EVENT SPONSORS

Thank You to Our Generous Event Sponsors!

## 2015 JA GOLF CLASSIC

### Presenting Sponsors:



### Breakfast Sponsors:



### Lunch & Beverage Sponsors:



### Additional Sponsors:



Cheyenne Shadows, Charlie Brown Goodtime Travel & Mountain View Electric Association, Inc., 15C Club-Martini & Cigar Bar, Craddock Companies, Tom Calvin – State Farm Insurance, Comcast, HomeBridge Financial Services, La Casita, Shaun McCarthy, Pennica Financial Group, TekSystems, Dr. Mark Van Ness - Lehman Dental, Woodford Manufacturing

## 2016 SHAKE, RATTLE & BOWL

### Presenting Sponsors:



### Major Sponsors:



### Host Sponsor:



### Additional Sponsors:

The Antlers Hotel, ANB Bank, Aventa Credit Union, Land Title Guarantee Company, Olive Real Estate Group, Inc., Packaging Express, United States Olympic Committee, USAA, U.S. Bank and Vectra Bank.

## 2016 ANNUAL GALA & AUCTION

### Summit Sponsors:



### Peak Sponsors:



### Additional Sponsors:

Wells Fargo Advisors, Academy School District 20, ANB Bank, Grant and Mary Smith, Pikes Peak Community College, T. Rowe Price, Walmart



## Junior Achievement of Southern Colorado Offices

### **Colorado Springs Headquarters Junior Achievement**

2320 West Colorado Avenue  
Colorado Springs, CO 80904  
Phone: (719) 636-2474  
Fax: (719) 636-5232

### **Pueblo District Junior Achievement**

601 N Main Street, Suite 221  
Pueblo, CO 81003  
Phone: (719) 546-9506  
Fax: (719) 595-9481

### **Roaring Fork Valley District Junior Achievement**

P.O. Box 1477  
Glenwood Springs, CO 81602  
Phone: (405) 708-1577

### **Teller County Junior Achievement**

194 Cornell Drive  
Woodland Park, CO 80863  
Phone: 719-650-4089