



2023-24 ANNUAL REPORT



**Junior
Achievement™**
of Southern Colorado

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DEAR FRIENDS,

As we reflect on the past year at Junior Achievement of Southern Colorado, we are filled with gratitude and pride for the incredible strides we have made toward fulfilling our mission of empowering young people to own their economic success. Our work to inspire and prepare students for the realities of the workforce, financial literacy, and entrepreneurship has never been more vital, and this year, we made tremendous progress in expanding our impact across Greater Colorado.

We are thrilled to report that we increased our program reach by an outstanding 25%, reaching more students across the region. This growth is a testament to the commitment and generosity of our supporters, educators, volunteers, and corporate partners. Together, we are helping young people gain the skills they need to build brighter futures.

As we continue to build and grow the Karl & Mary Flemke JA Finance Park which has more than doubled its reach over the past 2 years, we also launched the JA Stock Market Challenge, a new hands-on program for students that immerses them in the world of finance and investment. This dynamic simulation has already captivated hundreds of young minds, offering them real-world insights into the workings of the stock market and inspiring many to explore careers in business and finance.

As we look to the future, we recognize the increasing demand for our programs across the Pikes Peak Region and beyond. The upcoming fiscal year 24-25 presents us with a remarkable opportunity to build on our successes and create lasting sustainability for our organization. We have set an ambitious goal to increase our programming impact by over 50%, ensuring that even more students have access to the tools and knowledge they need to succeed in today's fast-evolving world.

But we can't do it alone. We need your continued partnership to meet this growing demand and to secure the resources necessary to sustain and expand our reach. Your support has already made a tremendous difference, and together, we can achieve even greater outcomes for the students and communities we serve.

As we embark on this next phase of growth, we invite you to stand with us, to invest in the future of our young people, and to help us continue to transform lives through the power of real world, barrier-free education. Whether through volunteering, donating, or spreading the word about our mission, you play a critical role in ensuring the success of Junior Achievement of Southern Colorado.

Thank you for being part of our journey, and we look forward to making an even greater impact with your partnership in the year ahead.

In Gratitude,

Anji Roe Wood & Becky Fuller

President and CEO
Junior Achievement of Southern Colorado
Chair, Board of Directors



"The program was user friendly
& my students gained SO much
from the experience. Their parents
remarked over and over how
fantastic this was for their kids.
Thank you so much."

Trinity DuFur, Third Grade Teacher
Legacy Peak Elementary School

"I learned it's just as
important to know what I
don't like as it is what I do
like when thinking about my
interests, abilities, and values
concerning future goals"

Ivy, JA Student

OUR MISSION

To inspire and prepare
young people to succeed
in a global economy.

JA MAKES A DIFFERENCE IN THE LIVES OF STUDENTS ACROSS GREATER COLORADO

MEET THE JA STAFF



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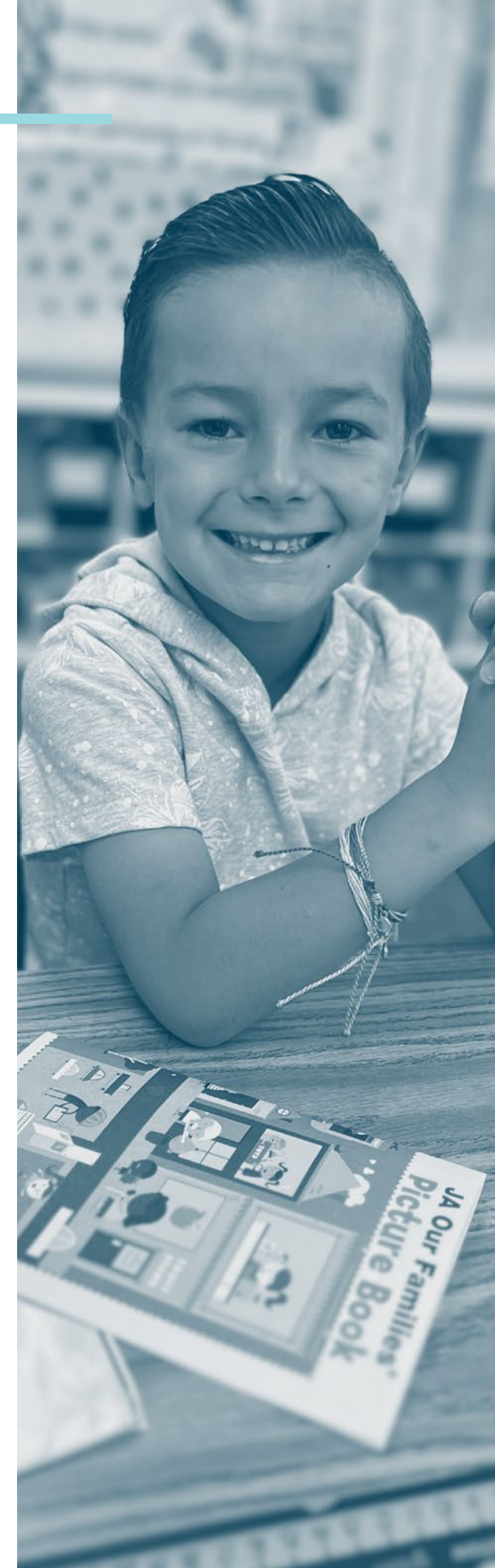
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Leinin Schuerr
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2022-23 STUDENT IMPACT

Imagine a generation of students with the confidence and knowledge to take control of their futures.

Junior Achievement’s proven lessons in financial literacy, work and career readiness, and entrepreneurship are shown to positively impact the lives of young people.

These lessons align with national and state educational standards and are delivered to millions of students across the country with the help of our education partners and volunteers from the local community.

Research shows that JA Alumni are more likely to have a college degree, feel confident managing money, have career success, and have started a business as an adult.



[LEARN MORE ABOUT OUR PROGRAMS](#)



19,938 STUDENTS
25.3% GROWTH FROM LAST YEAR



97,369 HOURS OF INTRUCTION
7.3% GROWTH FROM LAST YEAR



117 SCHOOLS



817 VOLUNTEERS



639 EDUCATORS

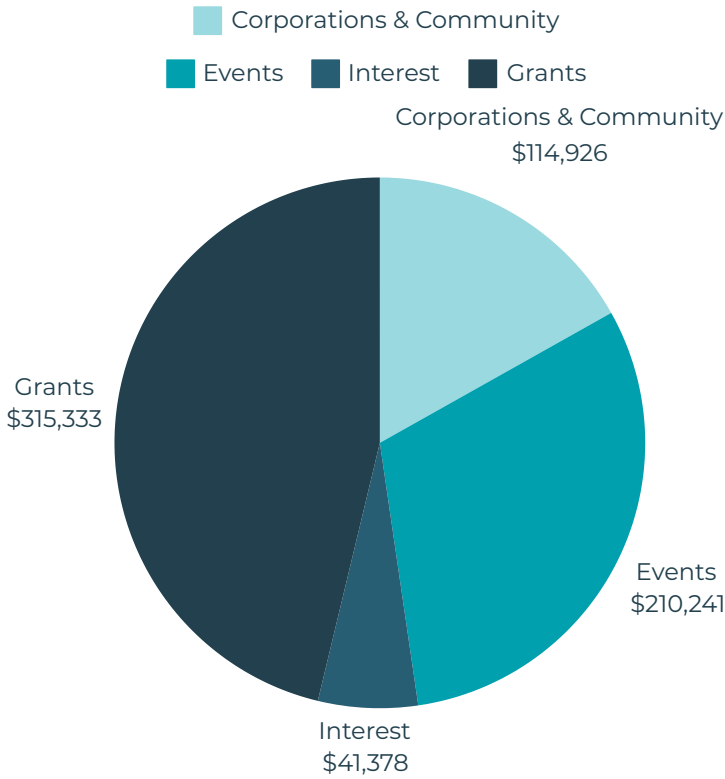
909 LEARNING EXPERIENCES
27.14% GROWTH FROM LAST YEAR



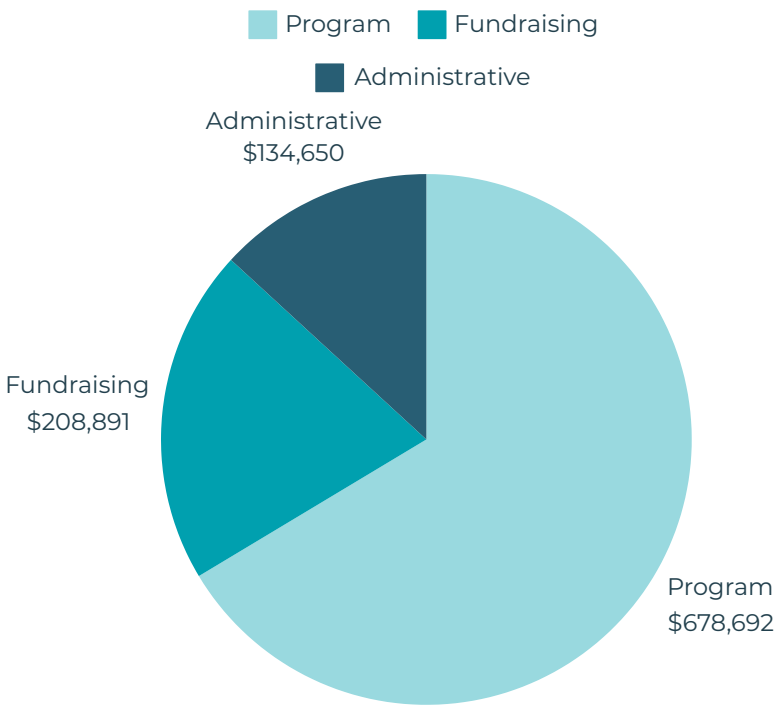
FINANCIAL STATEMENTS

Junior Achievement of Southern Colorado consistently receives high grades for accountability and transparency. The balances below have been compiled using unaudited numbers. Actual numbers could vary materially from numbers presented.

REVENUE 23-24



EXPENSES 23-24



KARL AND MARY FLEMKE JA FINANCE PARK

1,452 STUDENTS SERVED

1,071 Middle School Students | 291 High School Students | 90 College Students



28
SCHOOLS



202
VOLUNTEERS



14
SCHOOL DISTRICTS



THANK YOU TO OUR FINANCE PARK PARTNERS

American Furniture Warehouse • CHFA
Ent Credit Union • GE Johnson • ting • T. Rowe Price

DONOR LISTING

Junior Achievement could not prepare young people to succeed in a global economy or empower young people to own their economic success without our investors. Every single dollar makes a difference and all donations to Junior Achievement of Southern Colorado help to continually evolve JA's enriching programs locally. The corporations, foundations, and individuals listed here have provided Junior Achievement of Southern Colorado with funding in 2023-2024.

CORPORATE AND FOUNDATION

\$10,000+

Adolph Coors Foundation
Alpine Bank
American Furniture Warehouse
Colorado Housing and Finance Authority
CSAA Insurance Group
El Pomar Foundation
FedEx
GE Johnson Construction
Junior Achievement USA
Pikes Peak United Way
Schmidt Construction Company
Space Foundation
State Farm Insurance
T. Rowe Price
ting Internet
US Bank
Woodford Manufacturing
Xcel Energy

\$5,000 - \$9,999

City of Aspen
John Duncan Trust
Packaging Express
Packard Foundation
Pitkin County
The Huntington Foundation
Wells Fargo & Company

\$2,500 - \$4,999

AT&T
Black Hills Energy
Charity Golf International
Credit Union of Colorado
Diversus Health
Giddings Foundation
Kinder Morgan

\$2,500 - \$4,999 Cont.

Modern Woodman Fraternal Financial
Monument Hill Foundation
Snowmass Village Rotary Club Charitable
Foundation

\$1,000 - \$2,499

Adams Bank & Trust
ANB Bank
Collins Aerospace
Colorado CFO
Colorado Enterprise Fund
Edward Jones
Elite Properties of America, Inc.
Gold Camp Elementary PTO
Joslyn Charitable Trust
MTSI
National Christian Foundation Rocky Mountains
Nevans, Inc. DBA Great Clips
Newmont Ventures Limited
Pepsi Co
Pet Pantry
Power Credit Union
Raytheon Technologies
Rifle Community Foundation
Snowmass Village
The Rotary Club of Glenwood Springs Charitable
Foundation, Inc.
The Spidell Foundation
Town of Basalt
United Way
USAA
Ute Pass Kiwanis Club Foundation
Vanderhoof Family Fund
Wells & West General Contractors, Inc
WishingUWell

CORPORATE AND FOUNDATION

\$500 - \$999

Bank of Colorado
Bank of the San Juans
Bechtel National
Chief Petroleum Co.
Craddock Commercial Real Estate
Ent
Extreme Utilities
Goodrich Aircraft Wheels and Brakes
Lightning Technologies LLC
Minnequa Works
Pueblo Bank and Trust
Pueblo District 60: Pueblo City Schools
S&P
Southern Colorado Small Business
Development Center
Ultra Mobile
Unite Private Networks

Up to \$499

ARS Companies
Associates in OB/GYN
Bailey Land Solutions, LLC
Blizzard Consulting
Bruckner Truck Sales
CharityVest Inc.
Colorado Gives 365
Colorado Springs Chamber & EDC
Colorado Springs Sports Corporation
Faris Machinery
Great Wolf Lodge
H.W. Houston Construction Co
Holy Cross Energy
Independent Financial
Interstate Batteries
JW Data, LLC DBA Aurelius Golf
Kroger City Market
Ledoms
Maggard & Hood, P.C.
Microsoft
Parry's Sliceria & Taps
PayPal Giving Fund

Up to \$499 Cont.

Penrose Steel & Tubing
Power Equipment Company
Pyramid Construction Inc
Rice & Rice Inc.
Sunflower Bank
Sunset Park Elementary
Tab Construction, Inc.
The Donald R & Marie Logan Charitable Fund

“My favorite part of the JA class was watching my students engage in the lesson. It was really nice getting to learn about their career aspirations...”
Shannon Fitzgerald
Mountain Vista
Community School



INDIVIDUAL DONORS

\$5,000 - \$9,999

Anonymous
D.M. & A.C. McKinley
Dave & Carolyn Colburn
Tyler Patzel

\$2,000 - \$4,999

Rod Dorsey
Steve & Kristin Woodford

\$1,000 - \$1,999

Jim Curry
Joey Haack
John Linck
John Peterson
Ken Wasoba
Rob Clough
Susan Kamman

\$500 - \$999

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Up to \$249 Cont.

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Trent Warren
Wendy King
William Mumpower
Zachary Tomek
Zeta Fail



21ST ANNUAL GOLF CLASSIC

Presented by Schmidt Construction Company
Friday August 4th 2023



Golfers enjoyed a sunny day at Cheyenne Shadows Golf Course, battling it out for a coveted spot on the JA Golf Classic trophy. With cool drinks provided by sponsors and stunning views of Fort Carson, participants raised over \$29,000 to further support JA's programs. This event highlighted both corporate and individual supporters coming together for a good cause.

PRESENTING SPONSOR

Schmidt Construction Company

COURSE SPONSOR

Diversus Health

BREAKFAST SPONSOR

Chick-Fil-A

GOLF CART SPONSOR

1st Bank

LUNCH SPONSORS

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Texas Roadhouse

BEVERAGE SPONSORS

Keg1 Colorado LLC
Lee Spirits
Pepsi

CHAMPION SPONSORS

Black Hills Energy
Packaging Express
USI
Wells & West General Contractor



DAY OF GIVING & GOLFING

Presented by
Packaging Express
October 6, 2023

Despite unseasonably brisk temperatures, participants gathered at The Country Club of Colorado for a memorable afternoon of golf. Hosted in conjunction with #OneDayForJA, the event brought together golfers who helped raise over \$28,000 in support of JA's mission. In addition to the tournament, we held an online Day of Giving, where supporters generously contributed vital funds to support programs for the youth of Greater Colorado. The beautiful course and enthusiastic participants made this chilly day a resounding success.

PRESENTING SPONSOR

Packaging Express

CORPORATE SPONSOR

Schmidt Construction Company
Mint Mobile

LUNCH SPONSORS

WishingUWell
Chick-fil-A

HOLE SPONSOR

ting

BEVERAGE SPONSOR

3Hundred Days of Shine
Lee Spirits

SPECIAL THANKS TO

Ken Wasoba
The Country Club of Colorado
Cheyenne Mountain Resort
Colorado Springs





ROCK 'N' BOWL

Presented by Schmidt Construction Company and FedEx
February 23, 2024

This year's Rock 'N' Bowl saw a fantastic turnout, with 49 teams competing in two timeslots at the lanes. The newly condensed one-night format energized the event, helping raise over \$42,500 for Junior Achievement's mission. Special recognition goes to our top contributor, Dave Colburn, for his fourth consecutive year of outstanding support as the Top Contributor. The evening's success was made possible by our incredible sponsors and participants.

PRESENTING SPONSOR

FedEx
Schmidt Construction Company

MAJOR SPONSOR

USI
MTSI
US Bank

TEAM BUILDING SPONSOR

Kinder Morgan
LMI

LANE SPONSOR

Great Wolf Lodge
T. Rowe Price
Krueger Brothers Construction

CORPORATE SPONSORS

Adams Bank & Trust

STOCKS ON THE ROCKS SOIRÉE

Presented by
CSAA Insurance Group
May 9, 2024

Held at Boot Barn Hall, the Stocks on the Rocks Soirée provided guests with a thrilling stock market simulation, pitting their investing skills against one another in a friendly competition. Replacing our previous "Are You Smarter Than a Fifth Grader?" Gala, this was an exciting new event that raised nearly \$66,000. The evening featured food, drinks, auctions, and networking, all in support of financial literacy programs. Special thanks to our sponsors and volunteers for making it a resounding success.

PRESENTING SPONSOR

CSAA Insurance Group,
a AAA Insurer

PREMIER SPONSOR

Schmidt Construction Company

CAPITAL SPONSORS

El Pomar Foundation
FedEx
GE Johnson
KRDO
US Bank
USI

PLATINUM TEAM SPONSOR

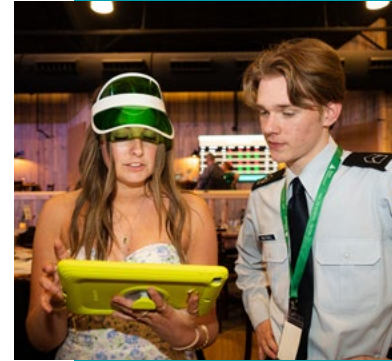
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